

ANNEX 3B CURRICULUM VITAE TEMPLATE
(FOR SCIENTIFIC DIRECTOR AND CoE KEY RESEARCHERS)

Proposed role in the project: CoE Key researcher



Category:

1. **Family name:** Kraja
2. **First names:** Ylvije
3. **Date of birth:** 24.12.1965.
4. **Nationality:** Albania
5. **Civil status:** Married
6. **Contact details (address, e-mail, telephone):** yborici@yahoo.com ,
00355-0695473341

7. Education:

| Institution [Date from - Date to] | Degree(s) or Diploma(s) obtained: |
|--|---|
| University of Shkodra Faculty of science | Graduated in field of Mathmatics & Physics, VII level |

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|--|--|
| Albania [1988]. | |
| University of Shkodra, Faculty for economics, Shkoder, Albania, [2000]. | Graduated in field of Business Administration VII level |
| University of Tirana, Albania. Faculty of Foreign Language [2005]. | Cerfificate of English Language. The exam of English language taken at the Department of Foreing Languages. University of Tirana |
| University of Tirana, Albania, & University of Nebraska Lincoln, USA. [2007]. | Master of Business Administration, VII /1 level |
| University of Tirana Faculty of economics Albania [since 2011] | PhD candidate |

8. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

| Language | Reading | Speaking | Writing |
|----------|---------|----------|---------|
| English | 1 | 2 | 2 |
| Italian | 5 | 5 | 5 |
| | | | |
| | | | |

9. **Membership of professional bodies:**

10. **Other skills:** Computer literacy (Word, Excel, PowerPoint) ;

I'm Chess- player. Chess champion of Albania for 4 years, (1993,1996, 1997, 1998). I have taken part in the World Olympiad in Novi Sad (1990)& in World Olympiad in Moscow in (1994); and other tournaments as in Turkey (1993 &1994) & in Greece in 1993.

11. **Present position:** Lecturer on the subjects: Microeconomics, Macroeconomics, Lecturer in the Scientific Master at the Business Administration in subject Corporate Governance and in economics in Profesional Master at the Business - Administration Department

12. **Name of institution/firm/organization:** University of Shkodra,"Luigj Gurakuqi" Faculty of economics.

13. **Years within the institution/firm/organisation:** Since 01.10.2003-2008. (6 yrs - part -time); since 2009- until now full time.

14. **Key qualifications:** (Relevant to the assignment)

15. **Other specific experience in the region :**

16.

| Country | Date from - Date to |
|---|-----------------------------|
| University of Illinois Carbondale, Illinois, USA | A month in November 1995 |
| Sandhills in SCC North Carolina & University of Pembrok in East Carolina, USA | Two weeks in May 2012 |
| | |

17. Professional experience

| Date from - Date to | Location (Country) | Organisation/ Company | Position | Description of responsibilities and activities |
|---------------------|--------------------|---|-----------------------------|--|
| 1988. – 1993. | Shkoder (Albania) | School in Shkoder, Albania | Mathematic teacher | Mathematics teacher. |
| 1993 – 1996. | Shkoder (Albania) | Northern Regional Business Agency (SME) (USAID) | Assistant Manger | As assistant manager I have prepared business plan for SME-s, I have offered training on business, consultants etc in collaboration with representatives from SMEDA project USAID. |
| 1997. – 2001. | Shkoder (Albania) | Fondacioni “H.D.Genscher”. | English teacher | English teacher. (English courses organised by the foundation).Part time. |
| 1997- 2002. | Shkoder (Albania) | Albania Electric Corporate (KESH) , | Economist | Manager and economist |
| 2002.- 206. | Shkoder (Albania) | Electric Corporate (KESH) , | Chief on Billing System | Managing Billing System in Northern Region of Albania |
| 206- 2009.- | Shkoder (Albania) | Electric Corporate (KESH) , | Chief on Selling Department | .Managing of (selling & distribution of energy) in Northern Region. |
| 2009- until now | Shkoder (Albania) | University of Shkodra Faculty of Economics | Lecturer Full time | Lecturer on Microeconomics, Macroeconomics, Economics & Corporate Governance. |

18. Other relevant information (e.g., Professional Training)

- 1996- “**Business Management Skills**“ Seminar presented by MAS International in Association with SMEDA /USAID. (Certificate).
 1996- **Association Development** "Seminar presented by The state Public Group in Association with SMEDA Projec"t (Certificate)

16. This section must be completed by all Key researchers including the Scientific Director who will be responsible for the main research activities related to CoE.

| RB | References | Type of results | Points | Year of publishing |
|----|--|-----------------|--------|-----------------------|
| 1 | International Conference: “ Economies in transition during and after” organised by University of Shkoder, Faculty of Economics, with paper “ <i>Business Women in Shkodra City versus our American Colleagues in Pinehurst, NC, USA</i> ” Session 1-2: (fq.15-32); ISBN: 978-99956-02-47-5 | K 4.1. | 2 | 4 Dhjetor 2009 |
| 2 | International Conference: “ Economies in transition during and after” organised by University of Shkoder, Faculty of economics; with paper “ <i>E commerce and Albanian businesses</i> ” Session 3-4: (fq.546- 554); ISBN: 978-99956-02-50-5 | K 4.1. | 2 | 2009 |
| 3 | Scientific buletin; Viti i III i N r3. “ Market of the services i n Albania. <i>Case of CEZ</i> “. (fq 263-275) | K 3.3. | 1 | 2009 |
| 4 | Participation on the Ulcinj Conferece with paper “Sistemet e reja të kontabilitetit, roli i tyre në drejtimin e njësive ekonomike” | K 4.1. | 2 | 2010 |
| 5 | The first International Conference for Research in Tourism, Hospitality and Leisure, organised by Faculty of Economics, University of Shkoder "Luigj Gurakuqi". “ <i>The effects of financial crisis on tourism investments</i> ” ISBN 978-99956-45-51-9; (fq 97-103) | K 4.1. | 2 | 2010 |
| 6 | Accounting Conferncw held on Tirane . Participation with theme “ <i>Accounting Information and the Problem of its Reliability in Directing Economic Units.</i> ” Tiranë . ISBN 978-99956-47-87-2: (fq 310-317) | K 4.1. | 2 | 2010 |
| 7 | Scientific Buletin. Published by University of Shkoder, "Luigj Gurakuqi" Viti IV, with paper “Challanges of Albanian's economy”. (fq 117 – 127) | K 3.3. | 1 | 2010. |
| 8 | International Conference " Challenge of European Economic Integration of Western Balkan" organised by Shkodra University "Luigj Gurakuqi", Economic Faculty. Paper : “ <i>Financial crisis and the role of accounting in development of the financial sector</i> ” .ISBN: 978-9928-4011-2-0; fq (490-500). | K 4.1. | 2 | 2010 |
| 9 | International Science Conference with International Participation with the Theme " Stable Local Development challanges and oppotunities, organised by University of Pristina, University of Zenica, European University of Dukagjini.Participation with paper " Possibilities and challenges of local government and businesses to face the natural catastrophe " (Case of flood in Shkoder) Year I, Nr 1fq (497-501). ISS- 2232-8742. | K 4.1. | 2 | 2011. |
| 11 | International Conference Ulcinj with paper “ Continuous management of situation for a development of tourism" | K 4.2. | 2 | 2011 |
| 11 | Scientific Buletin ; Organised by University of Shkoder . Serial of economic and political sciences. Nr | K 3.3. | 1 | 2011 |

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|----|--|--------|----|------|
| | with paper. "Unemployment , a reason of problems in economy" 5, 2011, fq 213-223. | | | |
| 12 | Participation on the Second International Tourism Conference "Challenges of sustainable Tourism Development 2011" . "The impact of tourism on small business performance". ISBN: 978 - 9928 - 4011-6-8; fq (239-251). | K 4.1. | 2 | 2011 |
| 13 | Regional Science Conference with International Participation" with the theme Society Internationalization-Effectivity and Problems. " Participation with paper" <i>Innovation key component for increasing competitive advantage</i> ". Peje, Kosove, Year 2. Nr 2. fq (255- 259) ISSN 2232 8742 | K 4.1 | 2 | 2012 |
| 14 | Academicus International Scientific Journal. VI.MMXII, with paper " <i>Management of the taxation on tourism operators</i> " fq (126-135); ISSN 2079-3715 | K 3.1 | 5 | 2012 |
| 15 | Scientific buletin University of Shkoder"Luigj Gurakuqi" with paper " <i>Menaxhimi i riskut te kreditit bankar</i> " fq 9-15; 2012 Nr 6. ISSN 2221-8671 | K 3.3 | 1 | 2012 |
| 16 | Scientific buletin. University of Shkodes "Luigj Gurakuqi" , with paper i " Economic situation in our country" ISSN 2221-8671, fq 52- 60 | K 3.3 | 1 | 2012 |
| 17 | International Conference Shkoder, Towards future Sustainable Development, with paper " <i>The impact of Greece situation in the Region. ISBN 978-9928-4135-0-5</i> | K. 4.1 | 2 | 2012 |
| 18 | European Scientific Journal. ESJ " <i>Competitive advantage and its impact in small and medium enterprises (SMEs). (Case of Albania)</i> ". June, 2013. Vol9, No 16. ISSN 1857 - 7881 fq (76-85). | K 3.1 | 5 | 2013 |
| 19 | International Scientific Journal , Ulcinj, with paper "Competition in the market and strategic disign" Br./Nr. 5/ fq (236-244). ISSN 1800 - 9794 | K3.2 | 4 | 2013 |
| 20 | International Scientific Journal , Ulcinj, with paper "Informal economy in Albania" Br./Nr. 5/ fq (236-244). ISSN 1800 - 9794 | K 3.2 | 4 | 2013 |
| 21 | International Conference "Cultural Tourism across Borders" -CTAB October 2013, participation with paper "The role of investment on tourism". Proceeding. | K 4.1 | 2 | 2013 |
| | | | 47 | |

Please provide an estimation of the professional capacities specifying the exact name of the type of results and how many points is assigned. Professional capacities are determined according to the coefficient “K“ which should be in accordance with the article 16 from “The Rulebook on the conditions for approval and methods of usage of funds from the budget of Montenegro for the programmes of general interest – national and international science and research projects and conditions to be fulfilled by the project manager and researchers engaged in the research team”.

All criteria and explanations for understanding the terms of criteria are determined by the Rulebook. This may be obtained from the web site Ministry of Science and HERIC project.

The proposed Scientific Director must have the total coefficients greater than 25 for the last ten years depending on the expertise of his or her scientific field.

- in the mathematical, technical and technological, medical and agricultural sciences has at least two achievements in the following categories: K 1.1, K 2.1, K 2.2, K 3.1. or K 3.2., with not more than one from the K 3.2;
- in the social sciences has at least two achievements in the following categories: K 1.1, K 1.2, K 2.1, K 2.2, K 3.1. or K 3.2., with not more than one from the K 1.2, and
- in the humanities has at least one result in the following categories: K 1.1, K 1.2, K 2.1, K 2.2, K 3.1 or K 3.2-.

A CoE Key researchers must have the sum of the coefficients above 15 in the past ten years depending on the expertise of his or her scientific field.

- in mathematical, technical and technological, medical and agricultural sciences, has at least one achievement in the following categories: K 1.1, K 2.1, K 2.2, K 3.1. or K 3.2;
- **in the social sciences, has at least one achievement in the following categories: K 1.1, K 2.1, K 2.2, K 3.1. or K 3.2.; and**
- in the humanities, has at least one achievement in the following categories: K 1.1, K 2.1, K 2.2, K 3.1. or K 3.2.